



**HYQUEST**  
CONSULTING  
SOLUTIONS, LLC

# Capability Statement

HyQuest Consulting Solutions, LLC  
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## WHO ARE WE?

Established in 2007, HCS is a privately held, emerging small, minority, self-certified, woman-owned consulting firm headquartered in Haymarket, Virginia. Our goal is to deliver high-value services that exceed client expectations: **Your Vision is Our Mission.** Our management team has a successful record of providing support services to the federal government and the private sector. We engage directly with our clients to solve complex challenges that require advanced knowledge and expertise, as well as an in-depth understanding of each client's mission and domain. With this powerful blend of technical excellence and proven experience, we stand out in the competitive market as visionary architects who think ahead, inspire confidence, and deliver superb results through innovation.

## COMPANY DATA

DUNS: 827116208      CAGE CODE: 67L39

NAICS CODES:

- |          |           |          |
|----------|-----------|----------|
| - 236220 | - 541611* | - 541512 |
| - 334111 | - 541612  | - 541513 |
| - 334112 | - 541614  | - 541519 |
| - 334118 | - 541618  | - 541199 |
| - 334210 | - 541990  | - 541511 |
| - 334220 | - 561110  | - 611420 |
| - 334290 | - 561410  | - 611430 |
| - 334310 | - 561499  | - 611699 |
|          |           | - 611710 |

\*Primary

## CORE COMPETENCIES

### Information Technology Support Services

- Computer Systems Network, Design, Operations & Software Engineering Services
- Audio Visual Support Services
- Cyber Security

### Acquisition Support Services

- Contract Administration
- Documentation Preparation & Records Review
- Acquisition Strategy
- Pre-/Post-Award Contract Acquisition & Closeout
- Grant & Cooperative Agreement

### Management & Business Consulting

- Administrative Management & Management Consulting Services
- Program Management
- Contract Management
- Construction Management
- Human Resources Consulting Services
- Organizational Structuring
- Professional Management & Development Training
- Educational Support Services
- Logistics, Procurement & Financial Systems Management & Consulting Services

### Compliance

- Business Processes & Risk Assessments
- Quality Control & Quality Assurance
- Contractor Purchasing System Review (CPSR)

## PAST PERFORMANCE

- ≡ Integrated Financial & Accounting Solutions (IFAS); Subcontractor to IFAS, providing Acquisition and Advisory Services to WHS Agency

## CERTIFICATIONS

- ≡ Self-Certified, Woman-Owned Business
- ≡ Virginia SWaM
- ≡ Small Disadvantaged Business (SDB)
- ≡ Minority-Owned Business
- ≡ 8(a) Certification (in progress)

## FACILITY CLEARANCE

- ≡ SECRET Cleared

“We make our clients’ vision to succeed our mission to deliver!”

— Gil Pinckney  
Executive Vice President & COO

## DIFFERENTIATORS

- ≡ **Your Vision is Our Mission:** We are client focused and appreciate opportunities to be agile in supporting large, complex federal government and commercial contracts while balancing business needs with evolving market requirements. We make our clients’ vision to succeed our mission to deliver.
- ≡ **Client Relationships:** We build relationships with our clients for long-term partnerships.
- ≡ **Cost-Competitive:** We provide our services at competitive rates and pricing while delivering quality and best value to our clients.
- ≡ **Strategic and Solution Driven:** We recruit staff with credentials that enable us to strategically address diverse requirements and provide forward-thinking solutions to achieve our clients’ goals.
- ≡ **Results Oriented:** We provide deliverables on time, within budget, and with excellent results that exceed expectations.
- ≡ **Small Business Status:** We offer agencies and industry partners a comprehensive suite of services and experience. We are a proud small business that can also help our clients meet their small business contracting and subcontracting goals.

